

SKANSKA

Introduction to Skanska

**Devon Highways
Highways Maintenance Service
2017 – 2024**

**Devon
Highways**

Devon
County Council 

Introductions



Simon Kane – Contract Manager



Nigel Tomlinson – Business Director

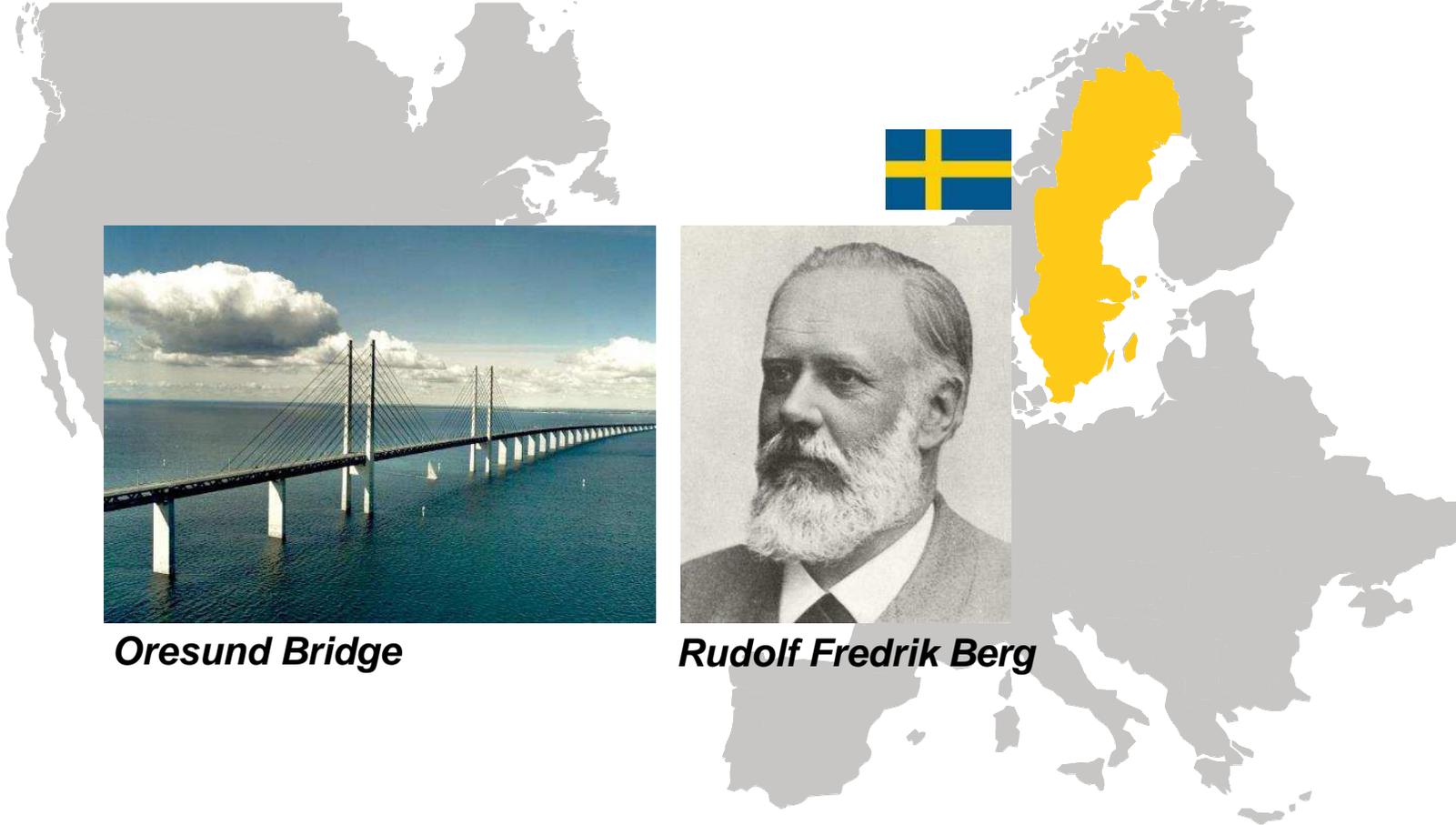
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Who is Skanska?

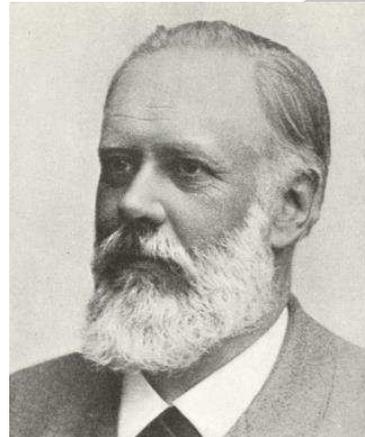


SKANSKA

We've been around since 1887



Oresund Bridge



Rudolf Fredrik Berg

We are active in selected home markets



2016

43,000 employees

2015

SEK 154.9 billion revenue



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Skanska in the UK



SKANSKA

In the UK

Established in
2000

5,400
employees

2015 revenue
£1.43 billion

2015 operating income
£38.4 million

2015 operating margin
2.7%



The Gherkin, London

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Infrastructure Services

A major player in the UK's highways maintenance sector, also undertakes small civil engineering works



Our sectors and what we do



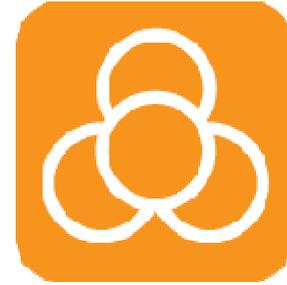
Highways



Rail



**Street
lighting**



Projects

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Skanska 'Dragonpatcher'



Highways

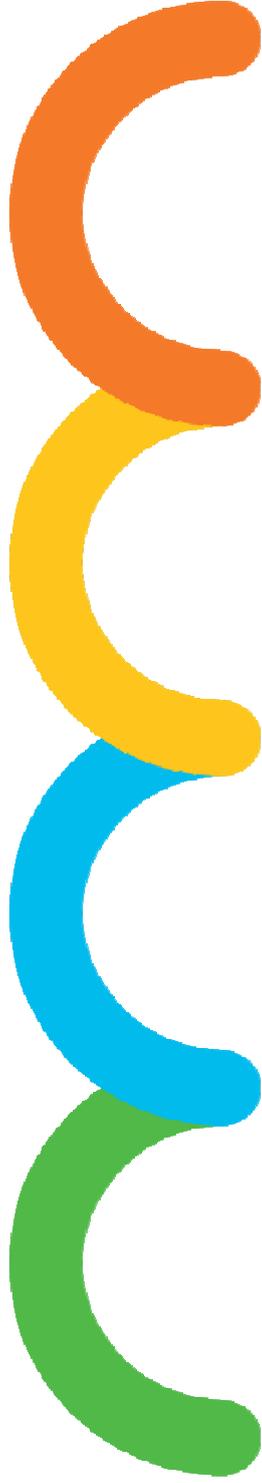
- Peterborough
- Cambridgeshire
- Oxfordshire
- EDF Hinkley Point C
- HE Area 2
- Somerset (since 1996)
- Devon (April 2017)
- B&NES
- North Somerset

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Skanska purpose and values



Skanska Values



**Care
for Life**

**Act Ethically
& Transparently**

**Be Better -
Together**

**Commit to
Customers**



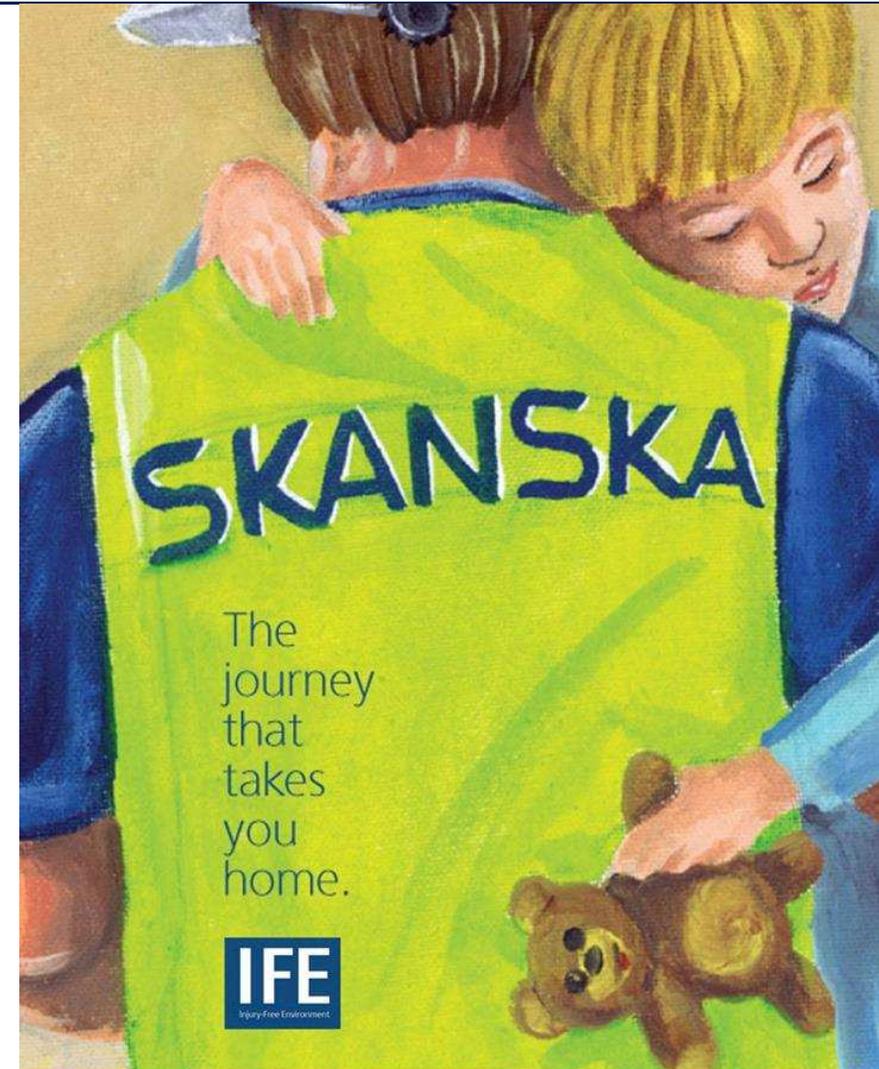
Injury-Free Environment

Skanska is committed to creating an injury-free environment.

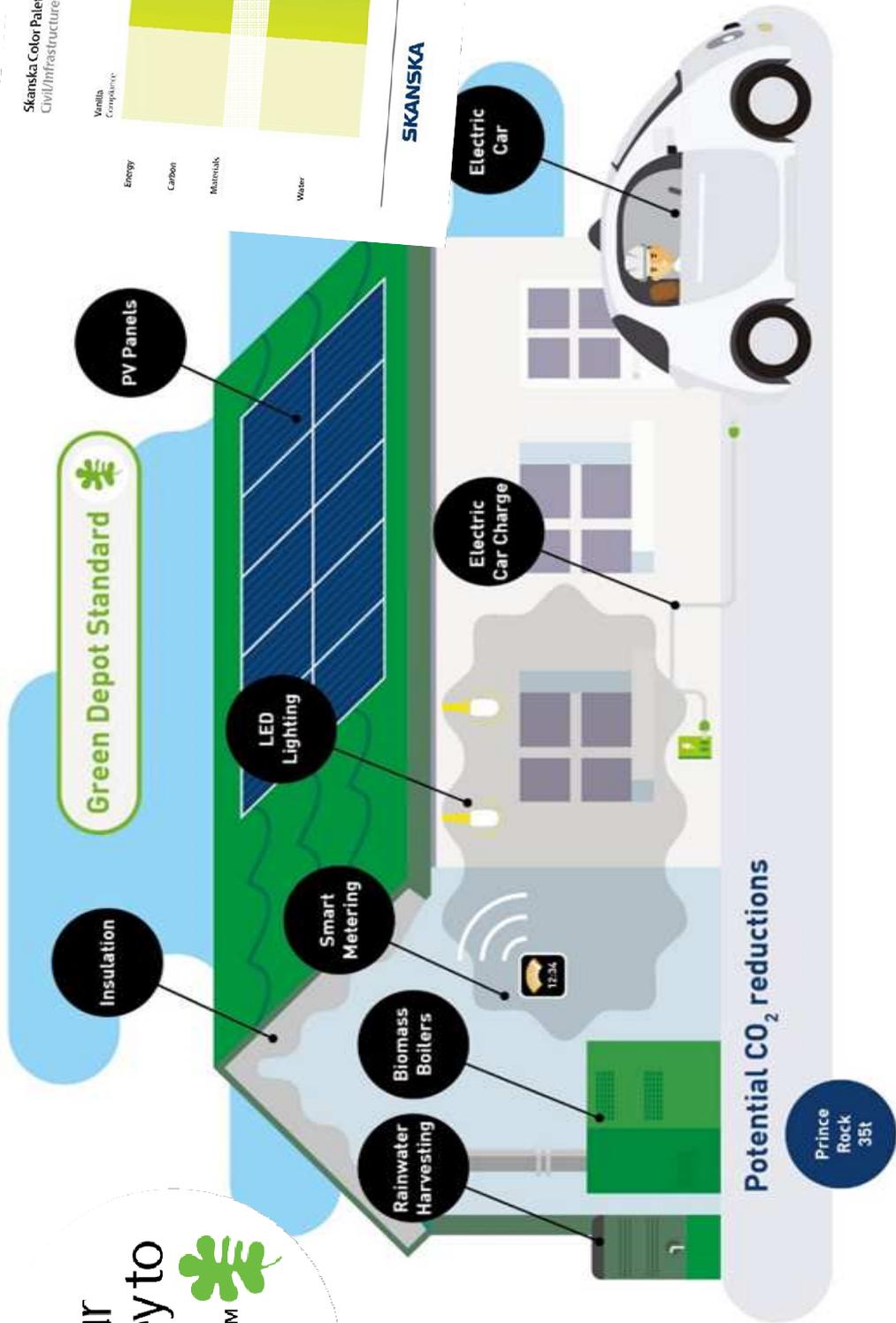
An injury-free environment is defined as: “More than safety, a culture of care and concern for people, which encourages everybody to accept responsibility for their own and their colleagues well-being.”

“The aim is to engage with the entire workforce and extend all of our behaviours such that we look out for one another to ensure that everyone returns home from work safely to their family and friends.”

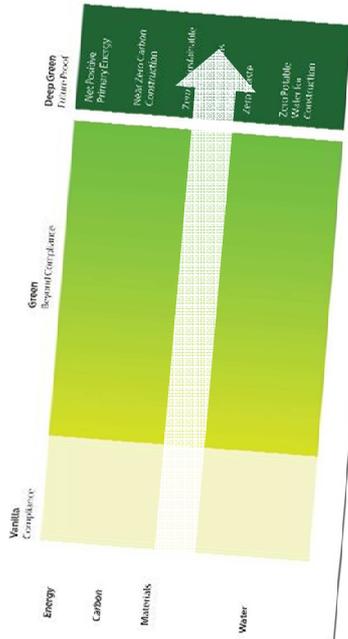
Greg Craig, BUP Skanska UK



Join our Journey to Deep Green™

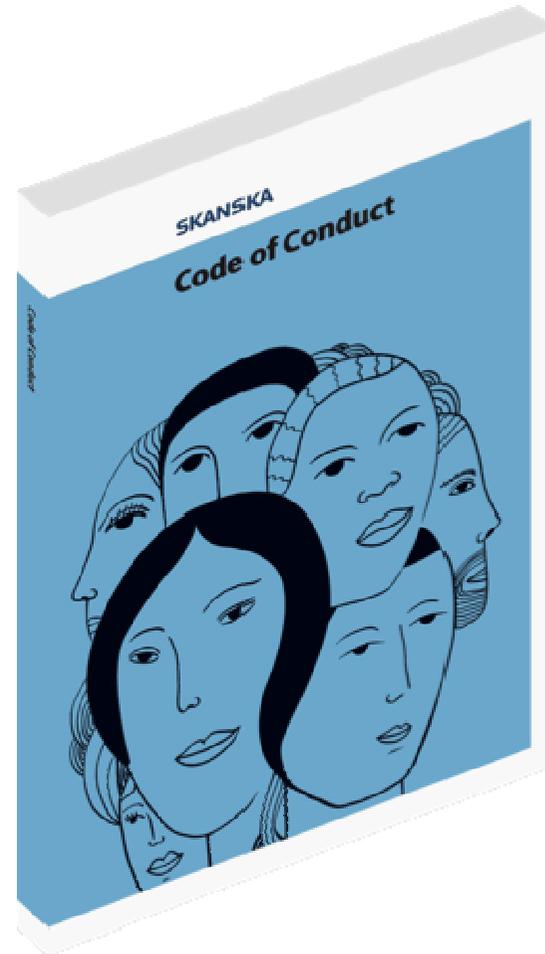


Skanska Color Palette™
Civil/Infrastructure



Code of Conduct

“We will bind all suppliers to the principles of our ethical code of conduct”



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 **INVESTORS
IN PEOPLE** | Gold



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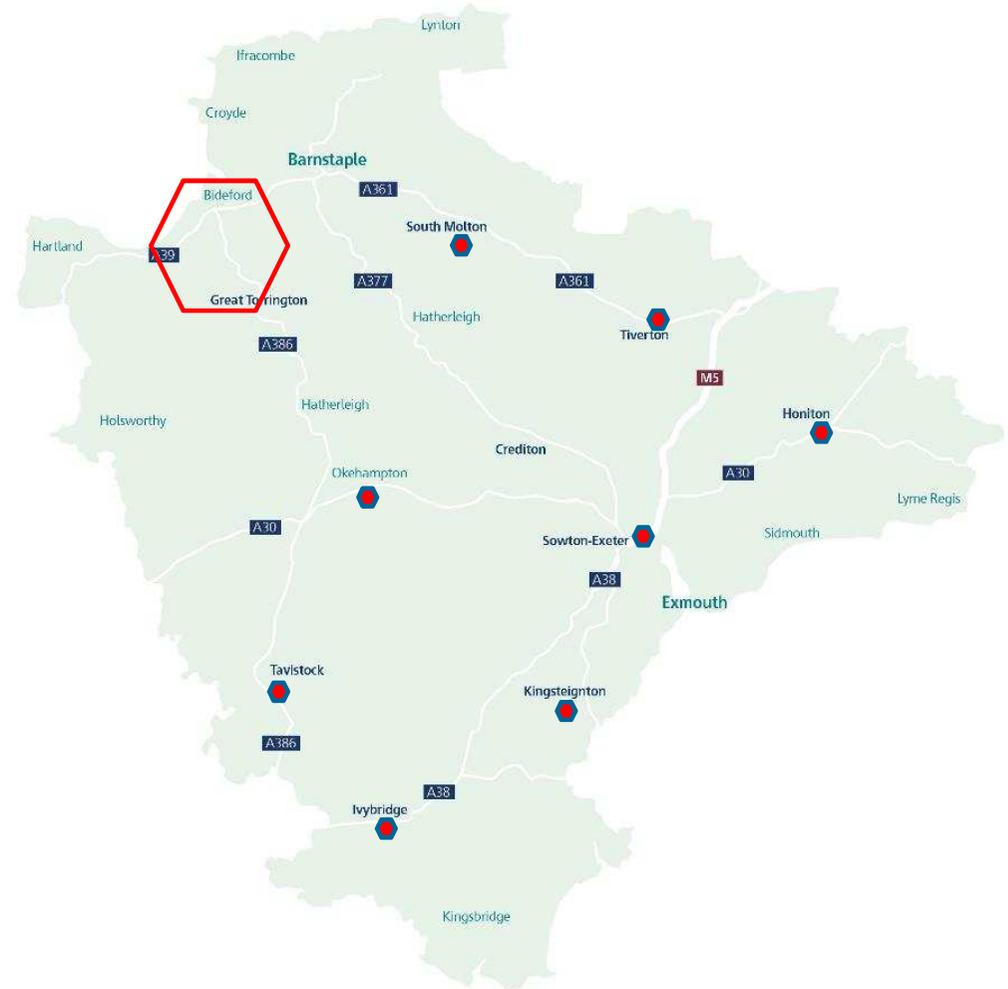
Nigel Tomlinson

Our approach for Devon Highways

Devon Highways

- Nine delivery depots
 - Heron Road, Exeter
 - “North West” depot
- Co-location with DCC
 - Depots
 - Lucombe House
- Branding

Devon
Highways



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Delivery principles

- Self delivery approach
- Investment in fleet
- Operational Training Academy
- SkanWorks Order Management System

Devon
Highways



Cultural Alignment

- Inductions to Skanska
- Align Skanska and Devon CC values and communicate to staff and operatives
- Our people acting as Highway Ambassadors on behalf of Devon CC
- Understanding Devon CC's highway corporate objectives & pressures
- Collaborative working principles for all stakeholders



Future Improvements



Improved use of **digital networks** such as social media for interactive communications



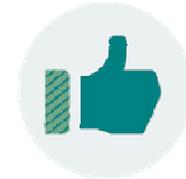
Undertake a **joint contract affordability review** every three years, providing DCC with an opportunity to continually steer investment to the right places.



Educational visits and promotions for school and college and college students across Devon, to promote engineering and construction as career choices.



Creation of **employment and training opportunities** for the residents of Devon.



Supporting SME businesses to develop, improve and grow, working together towards sustainable business growth



Introduction of an **efficiency and performance manager** to establish a 'systems thinking culture' across the contract

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Thank you